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SADC RENEWABLE ENERGY ENTREPRENEURSHIP SUPPORT FACILITY

2023 CALL FOR APPLICATIONS

(*WITH FOCUS ON WOMEN AND YOUTH-LED ENTERPRISES*)

CALL FOR APPLICATION FORM**[[1]](#footnote-2)**:

**The 2023 Call for Applications is now open until 13 November 2022**

Please note that the Facility aims at providing **technical support** and **mentorship** to SADC[[2]](#footnote-3) based and Indian Ocean[[3]](#footnote-4) based bona-fide Small-to-Medium Enterprises (SME) in the renewable energy sector to upscale their operations. The **Facility does not provide capital funding** but facilitates enterprise financing through matchmaking and linking entrepreneurs with potential funders.

SME companies that have been in business for 2-5 years are encouraged to apply. Women-led/managed/staff entrepreneurs and youth (aged 18-35 years) are particularly encouraged to apply.

Please submit your application by no later than **13 November 2022** to:[**energy@sacreee.org**](mailto:energy@sacreee.org). For further details contact; Ms. Selma Festus at SACREEE through the above email address.

|  |  |
| --- | --- |
| Company name | Click here to enter text. |
| Company address | Click here to enter text. |
| Entrepreneur’s name | Click here to enter text. |
| Nationality | Click here to enter text. |
| Languages Spoken |  |
| Will translation into French or Portuguese be required? | ☐ YES ☐ NO  If yes, specify which language  ☐ French ☐ Portuguese |
| Number of years in business | Click here to enter text. |
| Gender | Click here to enter text. |
| Age | Click here to enter text. |
| Email address | Click here to enter text. |
| Mobile number | Click here to enter text. |
| Country/ies of operation | Click here to enter text. |
| City/Town/Region of operation |  |
| Company Website / Facebook / LinkedIn / Twitter | Click here to enter text. |

Application checklist[[4]](#footnote-5):

(Please ensure that all the documents listed below are submitted along with your application)

☐ Completed Application Form

☐ Entrepreneur curriculum vitae (CV) and Key Management CVs. Note CVs should be 1-2 pages only.

☐ Copy of Business Registration Certificate including Tax Identification Number (or any applicable tax identification)

☐ Other Mandatory certification/ licenses within the country of operation

☐ Indicate whether you will not have challenges[[5]](#footnote-6) in joining virtual training for up to 3 hours per day for about three (3) weeks in the event that travel restrictions affect physical training.

1. GENERAL COMPANY DESCRIPTION **(20 MARKS)**
   1. Provide a very brief description of your company, core business offerings and value proposition including company history (maximum 200 words).

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* 1. (a) What is your core business?

☐ Renewable Energy (select the appropriate option)

1. ☐ Developer
2. ☐ Technology Supplier
3. ☐ Installer
4. ☐ Others, specify

☐ Productive use of energy[[6]](#footnote-7),[[7]](#footnote-8) (specify)

☐ Others (specify)

(b) What are the Renewable Energy and related Technologies you are involved in?

☐ Biofuels ☐ Biogas ☐ Biomass ☐ Clean Cooking ☐ Energy Efficiency☐ Green hydrogen ☐ Geothermal ☐ Hydropower

☐ Solar thermal☐ Concentrated Solar Power (CSP) ☐ Solar Photovoltaics (PV)

☐ Wind ☐ Others (specify)

* 1. Describe your market, estimated market share and what segment of the market you are targeting.

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* 1. (a) Who are your competitors in the sector and how do you distinguish your company from them?

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(b) List your implementation partners (if any) and potential partners.

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* 1. Indicate any investment/type of funding that you have received in your current and / or past projects that you have been involved in?

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* 1. Provide a list of at most five (5) reference work[[8]](#footnote-9).

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| --- | --- |
| **No.** | **Work List** |
| 1 | Name of assignment or project: …………………………..………………………………………  Year: ……………………………………………………………………………………………  Location: ……………………………………………………………………………..………………  Size/capacity of the project: …………………………………………………………  Client (provide contact details): ………………………..………………………………………………  Activities: ……………………………………………………………………………………….……………………………………………………………………………………………………….  Project cost: ………………………………………………………………………………………… |
| 2 | Name of assignment or project: …………………………..………………………………………  Year: ……………………………………………………………………………………………  Location: ……………………………………………………………………………..………………  Size/capacity of the project: …………………………………………………………  Client (provide contact details): ………………………..………………………………………………  Activities: ……………………………………………………………………………………….……………………………………………………………………………………………………….  Project cost: ………………………………………………………………………………………… |
| 3 | Name of assignment or project: …………………………..………………………………………  Year: ……………………………………………………………………………………………  Location: ……………………………………………………………………………..………………  Size/capacity of the project: …………………………………………………………  Client (provide contact details): ………………………..………………………………………………  Activities: ……………………………………………………………………………………….……………………………………………………………………………………………………….  Project cost: ………………………………………………………………………………………… |
| 4 | Name of assignment or project: …………………………..………………………………………  Year: ……………………………………………………………………………………………  Location: ……………………………………………………………………………..………………  Size/capacity of the project: …………………………………………………………  Client (provide contact details): ………………………..………………………………………………  Activities: ……………………………………………………………………………………….……………………………………………………………………………………………………….  Project cost: ………………………………………………………………………………………… |
| 5 | Name of assignment or project: …………………………..………………………………………  Year: ……………………………………………………………………………………………  Location: ……………………………………………………………………………..………………  Size/capacity of the project: …………………………………………………………  Client (provide contact details): ………………………..………………………………………………  Activities: ……………………………………………………………………………………….……………………………………………………………………………………………………….  Project cost: ………………………………………………………………………………………… |

1. MANAGEMENT AND ORGANIZATION (10 MARKS)
   1. List your core team members (up to 4) and provide their brief profiles. *Include their educational background, experience/expertise, and their role in your team? Please provide CVs of the key management people (not longer than 2 pages).*

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* 1. Indicate the number of staff under each function in the table below:

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| --- | --- | --- | --- | --- |
| Role of staff | Total No. of staff | No. of females | No. of males | No. of youths (18-35 years) |
| Management |  |  |  |  |
| Administration |  |  |  |  |
| Technical |  |  |  |  |
| Support |  |  |  |  |
| TOTAL: |  |  |  |  |

1. REQUIRED ASSISTANCE *(Please be detailed and precise)* **(30 MARKS)**
   1. Please explain the **challenges** your company is facing (business, technical etc.). Also list the solutions that you have deployed to address the challenges.

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* 1. Please outline your specific request for assistance from the Facility *(e.g., Training / capacity building / mentorship (state area / specific topic, knowledge exchange on a specific topic from another country, advisory services on a specific topic, help with project preparation / project proposal etc.).*

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1. PROJECT SUMMARY (50 MARKS)
   1. Please describe your Project by completing the table below.

|  |  |  |
| --- | --- | --- |
|  | **Intervention logic[[9]](#footnote-10)** | **Objectively verifiable indicators of achievement** |
| **Overall objective** |  |  |
| **Specific objectives** |  |  |
| **Desired outcomes (expected results)** |  |  |
| **Desired impacts** |  |  |

* 1. Explain the project execution strategy / methodology and present the implementation plan in a Gantt chart.

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* 1. Have you secured funding?
     1. If yes, state the sources of funding:

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* + 1. If no, state your resource mobilization plan/strategies for securing funding:

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* 1. Provide a breakdown on the application / use of funds or project cost

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* 1. Describe how the project(s) contribute (s) to the enterprise’s objectives, growth, revenue targets, visibility

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* 1. Identify the anticipated project risks (financial, implementation, operation, etc.) and provide the risk mitigation measures by completing the table below.

|  |  |  |  |
| --- | --- | --- | --- |
| **Risk** | **Likelihood of happening**  **(Low, Medium, High)** | **Impact on project**  **(Low, Medium, High)** | **Mitigating measures** |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |

End of Application

1. *Please note that the information provided in this application is used by SACREEE, IRENA and AEEP for the sole purpose of providing technical assistance to the renewable energy entrepreneur. Personal information will NOT be shared with third parties.* [↑](#footnote-ref-2)
2. *Angola, Botswana, Comoros, Democratic Republic of Congo, Eswatini, Lesotho, Madagascar, Malawi, Mauritius, Mozambique, Namibia, Seychelles, South Africa, Tanzania, Zambia and Zimbabwe.* [↑](#footnote-ref-3)
3. *Comoros, Maldives, Mauritius, Reunion Island and Seychelles.* [↑](#footnote-ref-4)
4. *Please tick as appropriate.* [↑](#footnote-ref-5)
5. *Internet data cost* [↑](#footnote-ref-6)
6. Productive use of energy involves using energy to improve productivity, and to realise social impacts. The impacts include poverty reduction, improvement of livelihoods and human health, women and youth empowerment and enhanced education. An example is solar water pumping for improving agricultural yields (the water-energy-food (WEF) nexus). [↑](#footnote-ref-7)
7. Businesses based on the productive use of conventional energy, but which have proposals to expand or switch to renewable energy (from conventional energy such as diesel genets, LPG distribution or electrical systems etc.) would also be considered. [↑](#footnote-ref-8)
8. You may be requested to provide contact details of referees. [↑](#footnote-ref-9)
9. *A visual depiction that demonstrates the relationship between proposed interventions and their intended effects.* [↑](#footnote-ref-10)